

th International Exhibition on Cutting, Welding Materials & Equipment Laser Technology **EDITION Machine Tools and Allied Products** 

**20-22** 201 September **Bombay Exhibition Center, MUMBAI, INDIA** 

Organised by



Supported by



CO-LOCATED SHOWS





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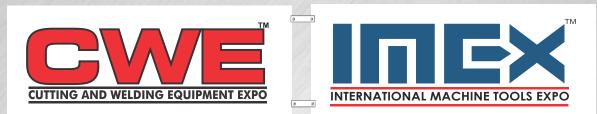


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**EXPO** 

# The Organizers of



and CO-LOCATED SHOWS



## **20-22 SEPTEMBER 2019, BOMBAY EXHIBITION CENTRE, MUMBAI**

Wish to Thanks

All Exhibitors and Visitors from Austria, China, Czech Republic, France, Germany, India, Italy, Japan, Russia, Switzerland, Taiwan, UAE, United Kingdom, USA, Vietnam

Industry for their Support









The global Metal Fabrication

Market is to reach US\$ 21.38 by 2024.



Welding Consumables Market is expected to to grow at a CAGR 10-11% over next five years from US\$ 396 mn to US\$ 600 mn.



Indian Welding Equipment Industry is expected to grow at a CAGR of 6-7% over the next five years to US\$ 213 mn.



Indian Metal Treatment Chemicals Market

is Expected to Reach US\$ 378.4mn. by 2023



Indian Industrial Laser Processing market is expected to grow at 19% CAGR to €1 billion by 2021 is expected to reach US\$ 71.72 bn. by 2023



The Indian Power Tools market is anticipated to reach over US\$ 2 bn. by FY'2021.



The Indian 3D-printing market alone is expected

to be worth US\$ 79 mn. by 2021.



Indian Industrial Robotics Market

is expected to reach US\$ 71.72 bn. by 2023



## GROWTH DRIVERS

**MANUFACTURING INDUSTRIES** has emerged as one of the high growth sectors in India. The manufacturing sector of India has the potential to reach **US\$ 1 trillion by 2025** and India is expected to rank amongst the top three growth economies and manufacturing destination of the world by the year 2020.

The Indian **ENGINEERING SECTOR** has witnessed a remarkable growth over the last few years driven by increased investments in infrastructure and industrial production. Turnover of **CAPITAL GOODS INDUSTRY** is

Within the **PORTS SECTOR**, projects worth an investment of US\$ 10 bn. have been identified and will be awarded over the coming five years.

India to build 700 km of **NEW METRO LINES**, more than US\$ 7.7 bn. Worth of projects are underway in India.

Due to the increasing demand in various sectors such as housing, commercial construction and industrial construction, the **CEMENT INDUSTRY** is expected to reach 550-600 MTPA by the year 2025

The Indian **RAILWAY NETWORK** is growing at a healthy rate. In the next five years, the Indian railway market will be the third largest, accounting for 10% of the global market.

The Indian **RENEWABLE ENERGY SECTOR** is the second most attractive renewable energy market in the world. The country ranks fourth in the world in terms of total installed wind power capacity. The Ministry of New and Renewable Energy (MNRE) has set an ambitious target to set up renewable energy capacities to the tune of **175 GW by 2022** of which about 100 GW is planned for solar, 60 for wind and other for hydro, bio among other.

Indian **APPLIANCE AND CONSUMER ELECTRONICS** (ACE) market is expected to increase at a 9% CAGR to reach US\$ 48.37 bn. by 2022



















## ABOUT THE SHOW

## About CWE & IMEX

**CWE** | **IMEX**, the internationally acclaimed series of exhibitions focusing on Cutting, Welding & Laser Technology, Machine Tools and Allied Industries in India. Over the years, this leading business event has become the only comprehensive business platform for showcasing the entire spectrum of products and services relating to cutting, welding and allied industries. The CWE – IMEX series of exhibition has always been a gratifying experience in terms of organization, participation and generation of new business opportunities in the field of cutting, welding and allied industry.

Today, the exhibition serves as an excellent platform to establish crucial connections in Manufacturing Supply Chain across Various Sectors. The event connects suppliers, manufacturers & fabricators for better business growth.

## Exhibitor Profile

#### **Cutting & Forming Technology**

- Bending & Forming
- CAD / CAM / CIM / 2D-3D
- Chemicals & Lubrication
- CNC Machines
- Components for Sheet Metal
- Drilling & Finishing
- Fabrication Tools & Aids
- Grinding, Cutting and Preparation
- Machine Tools
- Measuring and Testing Systems
- Separation Tools Knives / Shear Blades / Punching & Carbide Tools etc...
- Sheet Metal Working Technology

- Welding Processes, Equipment & Technology
- Advance Welding Processes
- Brazing & Soldering
- Filler Materials
- Gases & Gas Equipment
- Heat Treatment
- Non-destructive Testing (NDT)
- Plasma Cutting & Welding
- Thermal Spraying
- Welding Automation Systems
- Welding Consumables & Accessories
- Welding Equipment & Technologies
- Welding Materials
- Welding of Non-metals
- Welding Safety Equipment

### Laser Technology

- Fiber Laser
- Laser Component
- Laser for Manufacturing (Joining, Cutting & Forming)
- Laser Marking Machines
- Laser Welding Equipment

### Industrial Robots for Production Processes

- Arc Welding Robot
- Spot Welding Robot
- Other Robot
- Surface Finishing & Electroplating
- Metal Machining and Forming Lubricants
- Surface Grinders
- Surface Preparation, Coatings & Finishing
- Surface Protection

### Trade Media / Industry Association

















## VISITOR PROFILE

## Visitor Profile

- Aerospace
- Auto Components
- Automotive
- Building & Construction
- Cement
- Chemical & Petrochemical
- Computer Peripherals
- Defense

- Earth Moving Equipment
- Electrical & Electronics
- Industrial Machinery
- Iron & Steel
- IT & Telecommunications
- Mining & Metallurgy
- Nanotechnology
- Oil & Gas

- Packaging Machinery
- Pharmaceutical & Biotechnology
- Power & Heating Technology
  Printing Machinery
- Pulp & Paper
- Pumps & Valves
- Railways

- Rubber & Plastics
- Ship Building & Heavy Fabrication
- Sugar
- Textile & Fertilizers
- Transportation & Material Handling
- Water Supply & Water Waste

## Job Profile

- CEOs, Senior Executives
- General Managers Plant Head
- Procurement Heads
- Purchase Managers
- R&D Heads
- Production Managers
- Quality Assurance Managers

- Welding Heads
- Welding Engineers
- Design Engineers
- Material Manager
- Maintenance Managers
- Factory Managers
- Consultants
- Policy Makers







## EVENT HIGHLIGHT

# **3-day Exhibition**

## 468+Exhibitors from 15 Countries

**14,000+ sqm** of Exhibition Area







Supported by 25+ Industry Associations and 50+ Trade Media







Comprehensive display of Cutting, Welding & Laser Technology along with live demos







**Biggest Business Carnival** For Metalworking & Metal Forming, Welding, Fabricating, Laser Technology & Machine Tools





## 468+Exhibitors from 15 Countries

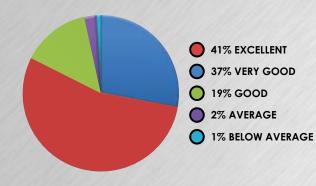


EVENT HIGHLIGHT



G AND WELDING EQU		NAL MACHINE TOOLS EXPO	POS					
Day	Show Timing	No. of Visitors						
Day 1	10 am - 6 pm	3,204						
Day 2	10 am - 6 pm	4,931						
Day 3	10 am - 6 pm	3,380						
Total-11,515								

## **Rating the Exhibition**



## **Key Sectors of Interest**

- Exporters & Importers
- Distributors
- Traders & Retailers
- Industry Suppliers
- PSUs
- Large & Medium scale engineering Industries
- Windmill industry personnel
- Defense & Space Establishment
  personnel
- Aeronautical establishment personnel
- Garage / Service Station personnel

## Factors which influenced their visit

- Opportunity to buy new products
- Variety of products on display
- Networking Opportunity with Industry Leaders
- New Suppliers

& Co-Located Shows

SHOW REPORT

- To gather general information
- Opportunity to look for dealerships

## Source of Information About the Show



- Builders
- Re-modelers
- Carpenters & Furniture Manufacturers
- Railways
- State Road transport corporations

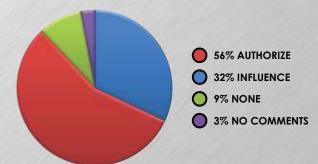
## VISITOR STATISTICS

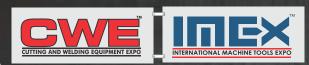






## Role in decision making process







12%

3%

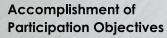
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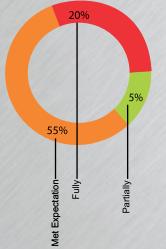
13%

XHIBITOR'S FEEDBACK

## **Objective of Participation**

Image and public relations objectives Maintaining contacts with existing clients Direct sales / taking orders Introducing a new product / service Exploring Possibilities for Joint Ventures Making new contacts with potential new clients Showcase existing products /services Others





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Participation

95%

Yes . No . Can't Say .

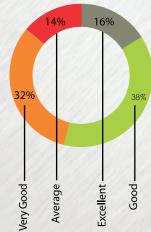
**Cost Effectiveness in** 

Exhibition Arrangements

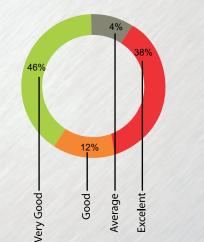
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24%

19%



Quality of Business Visitors











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Camron Pro	Yuuri		3K-			HYTEK		REWOP	KEDYO	DWW	ba-TeC
Gulden Ballet 1000 Power Tur a & Accessioner	FINE GOLD Ahmedabad	FINE PREMIUM Ahmedabad	ALPHA* Professional Power Tools	Becat YDVA	• POWFRTEX	VIRGO PLUS	StanleyBlack&Decker			2080	NEW SHINE INDUSTRIES
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## NDUSTRY SPEAK

"Good Experience, Good no. of Visitor footfall." Sujata Mestry, Accurate Engineering

"Very good Experience. Nice Arrangements by organizers looking forward to participate at next edition in New Delhi also."

Anoop Srivastava, Sales Manager, Amer-NSM India Pvt. Ltd.

"Participating for the first time, very good experience, hope to exhibit next year in Delhi"

"Participating in this Exhibition is really good experience. Many visit by clients @ work is real good. Would like to continue further. Thank you!"

"I think the exhibition is well organized, response is superb, footfall is outstanding. The organizers of the show have advertised it nicely." Rinku Aggarwal, Managing Director, Divs Power Tools Private very good, looking forward for 2020 Show, keep it up!" Limited

"Overall Experience is very good." Shailesh S. Karnik, Director, Electro- Plasma Equipments Pvt.

#### "All is well"

Jyoti Singh, Executive – Application Engg. & Marketing,

"Remarkable Experience"

"Overall everything is guite good and exhibitor team is guite supportive." Vivek Kumar Maheshwari. Ferro Terro Tools LLP

"Overall good exhibition."

Amar Sharma, Forbes & Company Limited

"The arrangements are great & we hope to participate again, team is extremely friendly & Co-operative."

Yogini Lala, Executive Director, Horizon Airtech

Deepak Bhandari, B.B Corporation "Participating for the fist time, the experience has been good and all are great."

Kamal Kampani, Director, Industrial Tools Corporation "The appearance & awareness of the Exhibition is Good, received good nos. Sunny Singh, Champion Abrasives of visitors hopefully turns into prospects buyers, very thankful to the management team."

Rohit Jain, International Tools Company

"We participated for the first time and the quality of footfalls received was

Shailendra Tiwari, Head- Marketing & Strategic Initiative, Mtandt Limited

#### **Excellent Arrangements.**

#### Laxmi Kanta Tolasariya, Perfect Engineers

"All the three days, 20-22 September of this mega event, was the response and enthusiasm far beyond expectations, and with a strong visitor strength. Vijay Mehrotra, Eisenkraft It was an outstanding show and my hearty compliment to one and all who have made this great show !!"

Ajay Sehrawat, Product Manager, Promotech Fabrication Machines Pvt. Ltd.

"Very well-organized event. Seeking for great co-operation in future. Good Luck."

#### Dhruvit Shah, Super Sonic technology

"We are participating for second time, this time the show is excellent and very well managed, organizers are very helpful, thank you!" Altaf M. Maniyar, Operation Head, Suresh Indu Lasers Pvt Ltd

"Overall Experience is very good."

Manjeet Gupta, Vikas Welding Company

"Overall Is excellent & nice platform to open our business and build business relation."

> Mariappan SP, Dy. General Manager – Trade Marketing, Volhsky Abrasives

#### "Very Good"

Shahnawaz Sagri, Marketing, Wuerth Industrial Services India Pvt. Ltd.

"CWE helped us get a plethora of customers & this is why we keep on participating in this show. CWE is one the best exhibitions shows in India."

Mayank Taneja, Director, Taneja Great Industries LLP, India

"This platform gives us chance to meet potential customers. It is very well organized"

Ajay Trikha, National Sales Manager, DINSE G.m.b.H

EMTICI Engineering Limited "Very Good"

Ltd

Sanjay Raj, Siddhi Diamond Tools & Abrasives (UNIK)



INTERNATIONAL MACHINE TOOLS EXPO www.imexonline.com

International Exhibition on

**EDITION Machine Tools and Allied Products** 

Laser Technology

Cutting, Welding Materials & Equipment

# See you again in Mumbai

3 - 57 SEPTEMBER Bombay Exhibition Center, MUMBAI, INDIA

Organised by

Supported by







CO-LOCATED SHOWS











## for EXHIBITOR

• Showcase your latest machinery, technology, products and services to highly focused trade visitors, trade media and trade delegations

-VLL/

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- One to One interaction with the industry professionals
- Brand building with the industry and end users
- Explore new business and investment opportunities

## for SPONSOR

- Enhance your leadership status
- Educate and inspire a targeted audience with your products and services
- Raise brand awareness and create preference to a targeted audience
- Build leadership status in the industry

## for VISITOR

- Explore the latest technology, machinery and services available in the market
- Explore availability of raw materials and suppliers
- Networking platform to connect with leading industry players
- Unparalleled opportunity for business tie-ups

and MuchMore to Explore...

## About us



### www.hyve.group

We are Hyve - We create unmissable events, where people from all corners of the globe connect, learn & inspire, sharing extraordinary moments, advancing businesses and helping to shape industries. Our vision is to create the world's leading portfolio of content-driven, must-attend events delivering an outstanding experience and return on investment for our customers. This vision sits at the heart of everything we do and informs every decision we make. We have more than 130 events taking place every year all around the world, and across multiple industry sectors from fashion to food and building to tourism.

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